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| INTRODUCER | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Date: | |  | | | | | | | | | | | | Time | | | | |  | | | | | CMD Ref: | | | | | | |  | | | | | | | | | | | FCA No | | | | | | | |  | | |
| Introducer’s: | | | | | | | |  | | | | | | | | | | | | | | | | | | Company: | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Telephone: | | | | | | | |  | | | | | | | | | | | | | | | | | | Email: | | | | | | |  | | | | | | | | | | | | | | | | | | | |
| CLIENTS DETAILS | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Name | | | |  | | | | | | | | | | | | | | | | | | | | | | | DOB | | | | |  | | | | | | | | | | NI No: | | | |  | | | | | | |
| Tel No | | | |  | | | | | | | | | | | | | | | | | | | | | | Email | | | | | |  | | | | | | | | | | | | | | | | | | | | |
| Income | | | | £ | | | | | | | | | | | Additional Income | | | | | | | | | | | £ | | | | | | | | | | | | | | | Emp  S/Emp  Other | | | | | | | | | | | |
| Job tittle | | | |  | | | | | | | | | | | | | | | Occupation | | | | | |  | | | | | | | | | | | Length of service | | | | | | | | | | | | |  | | | |
| Company | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Date of last accounts | | | | | | | | | |  | | | | | | | | | | | | | Net profit | | | | |  | | | | | | | | | | | Gross profit | | | | | | | | £ | | | | | |
| Personal Mortgage O/S | | | | | | | | | | | £ | | | | | | | | | | | | | Value | | | | | | £ | | | | | | | | | | | Monthly payment | | | | | | | | | | | £ |
| Adverse YES  NO | | | | | | | | | | | | | Description | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Date of adverse | | | | | | |  | | | | | | | | Amount | | | | | | | £ | | | | | | | | | Explanation | | | | | | | | |  | | | | | | | | | | | | |
| Date of adverse | | | | | | |  | | | | | | | | Amount | | | | | | | £ | | | | | | | | | Explanation | | | | | | | | |  | | | | | | | | | | | | |
| Name | |  | | | | | | | | | | | | | | | | | | | | | | | | | DOB | | | | |  | | | | | | | | | | NI No: | | | | |  | | | | | |
| Tel No | | | |  | | | | | | | | | | | | | | | | | | | | | | Email | | | | | |  | | | | | | | | | | | | | | | | | | | | |
| Income | | | | £ | | | | | | | | | | | Additional Income | | | | | | | | | | | £ | | | | | | | | | | | | | | | Emp  S/Emp  Other | | | | | | | | | | | |
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| Company | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Date of last accounts | | | | | | | | | |  | | | | | | | | | | | | | Net profit | | | | |  | | | | | | | | | | | Gross profit | | | | | | | | £ | | | | | |
| Personal Mortgage O/S | | | | | | | | | | | £ | | | | | | | | | | | | | Value | | | | £ | | | | | | | | | | | | | Monthly payment | | | | | | | | | | | £ |
| Adverse YES  NO | | | | | | | | | | | | | Description | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Date of adverse | | | | | | |  | | | | | | | | Amount | | | | | | | £ | | | | | | | | | Explanation | | | | | | | | |  | | | | | | | | | | | | |
| Date of adverse | | | | | | |  | | | | | | | | Amount | | | | | | | £ | | | | | | | | | Explanation | | | | | | | | |  | | | | | | | | | | | | |
| LOAN DETAILS | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Development description: | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Houses  Flats  Shops  Offices  Industrial  Other  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Purchase in the name of | | | | | | | | | | | | Ltd Co or applicant | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Address | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Purchase  / Value | | | | | | | | | | | | £ | | | | | | | | | Loan | | | £ | | | | | | | | | | | Build costs | | | | | | | | | £ | | | | | | | | |
| Total loan required | | | | | | | | | £ | | | | | | | | GDV | | | £ | | | | | | | | | Term | | | | | | | | |  | | | | | | | Deposit | | | | | | £ | |
| Planning status | | | | | | | | | Full planning YES  NO | | | | | | | | | | | | | | | | | | | Outlined planning | | | | | | | | | | | | | | | YES  NO | | | | | | | | | |
| If 3rd party contractor used details | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Exit strategy | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ADDITIONAL SECURITY | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Value | £ | | | | | | | | | | | | | | | Existing borrowing secured on the property | | | | | | | | | | | | | | | | | | | | | | | | £ | | | | | | | | | | | | |
| Property in the name of | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CLIENTS DEVELOPMENT EXPERIENCE | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Previous funder | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | Have they quoted | | | | | | | | | | | | | | YES  NO | | | | |
| Property | | | | | | | | | | | | | Description | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Sold for | | | | | | | | | | |
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| **If additional information is require please supply of separate sheet** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |